

Third Laguna Hills Mutual
Statement of Revenues & Expenses - Preliminary
3/31/2023
(\$ IN THOUSANDS)

		CURRENT MONTH			YEAR TO DATE			PRIOR YEAR	TOTAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
Revenues:									
Assessments:									
1	Operating	\$2,388	\$2,388		\$7,164	\$7,164		\$7,151	\$28,657
2	Additions to restricted funds	1,065	1,065		3,195	3,195		3,203	12,780
3	Total assessments	3,453	3,453		10,359	10,359		10,353	41,437
Non-assessment revenues:									
4	Fees and charges for services to residents	147	89	58	342	265	77	203	1,075
5	Laundry	22	18	4	57	53	5	56	210
6	Investment income	98	35	63	179	105	74	24	420
7	Miscellaneous	57	63	(6)	145	188	(43)	164	753
8	Total non-assessment revenue	324	204	120	723	611	112	448	2,458
9	Total revenue	3,777	3,657	120	11,082	10,970	112	10,801	43,895
Expenses:									
10	Employee compensation and related	1,098	1,236	138	3,145	3,607	462	3,266	14,458
11	Materials and supplies	157	111	(47)	349	329	(20)	336	1,382
12	Utilities and telephone	477	514	37	1,271	1,398	127	1,214	5,977
13	Legal fees	52	34	(17)	90	90		21	393
14	Professional fees	1	12	12	12	37	25	11	149
15	Equipment rental	3	4	1	5	11	6	3	45
16	Outside services	520	648	128	1,156	2,068	912	466	9,390
17	Repairs and maintenance	23	32	8	76	95	18	71	379
18	Other Operating Expense	5	14	9	25	41	17	19	182
19	Insurance	718	744	26	2,195	2,231	36	1,879	8,923
20	Uncollectible Accounts	(4)	5	9	(9)	16	25	15	65
21	(Gain)/loss on sale or trade							4	
22	Depreciation and amortization	9	9		26	26		34	105
23	Net allocation to mutuals	108	120	12	285	351	66	352	1,412
24	Total expenses	3,167	3,482	315	8,627	10,301	1,674	7,690	42,861
25	Excess of revenues over expenses	\$610	\$175	\$434	\$2,455	\$669	\$1,786	\$3,111	\$1,034

Third Laguna Hills Mutual
Statement of Revenues & Expenses - By Fund Type - Preliminary
3/31/2023
(\$ IN THOUSANDS)

	OPERATING YEAR TO DATE			RESERVE: YEAR TO DATE			RESTRICTED: YEAR TO DATE			COMBINED: YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Revenues:												
Assessments:												
1 Operating	\$7,164	\$7,164								\$7,164	\$7,164	
2 Additions to restricted funds				2,947	2,947		248	248		3,195	3,195	
3 Total assessments	7,164	7,164		2,947	2,947		248	248		10,359	10,359	
Non-assessment revenues:												
4 Fees and charges for services to residents	342	265	77							342	265	77
5 Laundry	57	53	5							57	53	5
6 Investment income				130	105	25	49		49	179	105	74
7 Miscellaneous	145	188	(43)							145	188	(43)
8 Total non-assessment revenue	544	506	39	130	105	25	49		49	723	611	112
9 Total revenue	7,709	7,670	39	3,077	3,052	25	297	248	49	11,082	10,970	112
Expenses:												
10 Employee compensation and related	2,428	2,849	421	703	744	40	14	14	1	3,145	3,607	462
11 Materials and supplies	205	173	(33)	143	151	9	1	5	4	349	329	(20)
12 Utilities and telephone	1,269	1,394	124	1	3	2				1,271	1,398	127
13 Legal fees	90	90								90	90	
14 Professional fees	12	37	25							12	37	25
15 Equipment rental	2	2		3	9	6				5	11	6
16 Outside services	296	301	5	577	1,468	891	283	299	15	1,156	2,068	912
17 Repairs and maintenance	76	93	18	1	1	1				76	95	18
18 Other Operating Expense	20	35	15	4	6	2				25	41	17
19 Insurance	2,195	2,231	36							2,195	2,231	36
20 Uncollectible Accounts	(9)	16	25							(9)	16	25
21 (Gain)/loss on sale or trade												
22 Depreciation and amortization	26	26								26	26	
23 Net allocation to mutuals	246	302	56	39	48	10	1	1		285	351	66
24 Total expenses	6,857	7,550	693	1,471	2,432	961	299	319	20	8,627	10,301	1,674
25 Excess of revenues over expenses	\$852	\$120	\$731	\$1,606	\$620	\$986	(\$2)	(\$72)	\$69	\$2,455	\$669	\$1,786

**Third Laguna Hills Mutual
Operating Statement
3/31/2023
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$7,164,194	\$7,164,371	(\$177)	0.00%	\$28,657,484
Total Operating	7,164,194	7,164,371	(177)	0.00%	28,657,484
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	224,432	224,432	0	0.00%	897,726
41003500 - Monthly Assessments - Replacement Fund	2,819,124	2,819,124	0	0.00%	11,276,496
41004000 - Monthly Assessments - Elevator Replacement Fund	91,530	91,530	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	36,612	36,612	0	0.00%	146,448
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	23,288	23,288	0	0.00%	93,150
Total Additions To Restricted Funds	3,194,985	3,194,985	0	0.00%	12,779,940
Total Assessments	10,359,179	10,359,356	(177)	0.00%	41,437,424
Non-Assessment Revenues:					
Fees and Charges for Services to Residents					
46501000 - Permit Fee	61,806	85,665	(23,859)	(27.85%)	342,660
46501500 - Inspection Fee	16,118	21,231	(5,114)	(24.09%)	84,928
46502000 - Resident Maintenance Fee	264,480	158,203	106,277	67.18%	647,532
Total Fees and Charges for Services to Residents	342,404	265,099	77,304	29.16%	1,075,119
Laundry					
46005000 - Coin Op Laundry Machine	57,058	52,500	4,558	8.68%	210,000
Total Laundry	57,058	52,500	4,558	8.68%	210,000
Investment Income					
49001000 - Investment Income - Nondiscretionary	39,479	0	39,479	0.00%	0
49002000 - Investment Income - Discretionary	139,173	105,000	34,173	32.55%	420,000
Investment Interest Income	178,652	105,000	73,652	70.15%	420,000
Miscellaneous					
46004500 - Resident Violations	5,600	15,861	(10,261)	(64.69%)	63,444
44501000 - Additional Occupant Fee	8,950	22,950	(14,000)	(61.00%)	91,805
44501510 - Lease Processing Fee - Third	53,520	62,448	(8,928)	(14.30%)	249,803
44502000 - Variance Processing Fee	1,050	3,971	(2,921)	(73.55%)	15,888
44502500 - Non-Sale Transfer Fee - Third	400	750	(350)	(46.67%)	3,000
44503520 - Resale Processing Fee - Third	27,648	40,800	(13,152)	(32.24%)	163,200
44505500 - Hoa Certification Fee	1,305	3,750	(2,445)	(65.21%)	15,000
44507000 - Golf Cart Electric Fee	16,423	16,749	(326)	(1.95%)	67,000
44507200 - Electric Vehicle Plug-In Fee	5,825	3,123	2,702	86.51%	12,500
44507500 - Cartport/Carport Space Rental Fee	720	1,098	(378)	(34.43%)	4,400
47001500 - Late Fee Revenue	22,140	15,249	6,891	45.19%	61,000
47002020 - Collection Administrative Fee - Third	0	300	(300)	(100.00%)	1,200
47002500 - Collection Interest Revenue	0	66	(66)	(100.00%)	273
47501000 - Recycling	1,251	999	252	25.18%	4,000
49009000 - Miscellaneous Revenue	(10)	0	(10)	0.00%	0
Total Miscellaneous	144,821	188,114	(43,293)	(23.01%)	752,512
Total Non-Assessment Revenue	722,935	610,713	112,222	18.38%	2,457,631
Total Revenue	11,082,114	10,970,069	112,045	1.02%	43,895,056
Expenses:					
Employee Compensation					
51011000 - Salaries & Wages - Regular	648,090	784,364	136,275	17.37%	3,220,777
51021000 - Union Wages - Regular	1,052,805	1,392,616	339,811	24.40%	5,647,830
51041000 - Wages - Overtime	3,742	5,885	2,143	36.41%	23,548
51051000 - Union Wages - Overtime	16,328	9,199	(7,129)	(77.50%)	36,808
51061000 - Holiday & Vacation	250,078	183,959	(66,120)	(35.94%)	749,370
51071000 - Sick	59,495	75,036	15,541	20.71%	305,664
51091000 - Missed Meal Penalty	1,029	897	(131)	(14.61%)	3,617
51101000 - Temporary Help	9,823	6,715	(3,108)	(46.29%)	26,863

**Third Laguna Hills Mutual
Operating Statement
3/31/2023**

THIRD LAGUNA HILLS MUTUAL

	YEAR TO DATE				TOTAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
51981000 - Compensation Accrual	170,353	0	(170,353)	0.00%	0
Total Employee Compensation	2,211,742	2,458,670	246,928	10.04%	10,014,478
Compensation Related					
52411000 - F.I.C.A.	153,025	186,352	33,328	17.88%	753,615
52421000 - F.U.I.	6,674	9,924	3,250	32.75%	9,924
52431000 - S.U.I.	25,521	50,427	24,906	49.39%	52,781
52441000 - Union Medical	421,841	485,981	64,140	13.20%	1,943,923
52451000 - Workers' Compensation Insurance	91,388	132,754	41,367	31.16%	539,543
52461000 - Non Union Medical & Life Insurance	84,492	113,232	28,740	25.38%	452,930
52471000 - Union Retirement Plan	110,105	135,573	25,468	18.79%	549,826
52481000 - Non-Union Retirement Plan	19,593	34,447	14,854	43.12%	141,446
52981000 - Compensation Related Accrual	20,664	0	(20,664)	0.00%	0
Total Compensation Related	933,303	1,148,691	215,388	18.75%	4,443,987
Materials and Supplies					
53001000 - Materials & Supplies	107,685	146,469	38,784	26.48%	580,244
53003000 - Materials Direct	240,585	181,545	(59,040)	(32.52%)	797,881
53004000 - Freight	405	963	558	57.95%	3,892
Total Materials and Supplies	348,675	328,977	(19,699)	(5.99%)	1,382,017
Utilities and Telephone					
53301000 - Electricity	190,028	198,901	8,873	4.46%	399,821
53301500 - Sewer	329,656	363,600	33,944	9.34%	1,494,600
53302000 - Water	468,898	566,776	97,878	17.27%	3,009,336
53302500 - Trash	282,006	268,231	(13,775)	(5.14%)	1,072,920
Total Utilities and Telephone	1,270,588	1,397,508	126,920	9.08%	5,976,677
Legal Fees					
53401500 - Legal Fees	90,361	89,998	(363)	(0.40%)	393,325
Total Legal Fees	90,361	89,998	(363)	(0.40%)	393,325
Professional Fees					
53402020 - Audit & Tax Preparation Fees - Third	0	11,916	11,916	100.00%	47,670
53403500 - Consulting Fees	8,438	2,816	(5,622)	(199.65%)	11,271
53403520 - Consulting Fees - Third	3,600	22,593	18,993	84.07%	90,416
Total Professional Fees	12,038	37,325	25,287	67.75%	149,357
Equipment Rental					
53501500 - Equipment Rental/Lease Fees	4,674	11,143	6,469	58.06%	44,576
Total Equipment Rental	4,674	11,143	6,469	58.06%	44,576
Outside Services					
53601000 - Bank Fees	(5,942)	9,329	15,270	163.69%	37,322
53601500 - Credit Card Transaction Fees	4,503	2,499	(2,004)	(80.19%)	10,000
53604500 - Marketing Expense	0	1,248	1,248	100.00%	5,000
54603500 - Outside Services Cost Collection	1,150,626	2,027,206	876,580	43.24%	9,223,931
53704000 - Outside Services	7,306	27,758	20,452	73.68%	114,213
Total Outside Services	1,156,493	2,068,040	911,547	44.08%	9,390,466
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	777	3,174	2,398	75.53%	12,721
53703000 - Elevator /Lift Maintenance	75,527	91,563	16,037	17.51%	366,252
Total Repairs and Maintenance	76,303	94,737	18,434	19.46%	378,973
Other Operating Expense					
53801000 - Mileage & Meal Allowance	304	1,494	1,190	79.64%	5,960
53801500 - Travel & Lodging	0	429	429	100.00%	1,719
53802000 - Uniforms	14,172	21,751	7,578	34.84%	87,067
53802500 - Dues & Memberships	214	743	530	71.23%	2,423
53803000 - Subscriptions & Books	0	405	405	100.00%	1,628
53803500 - Training & Education	780	4,528	3,748	82.78%	18,166
53903000 - Safety	107	247	140	56.87%	993
54001020 - Board Relations - Third	1,302	2,499	1,197	47.89%	10,000
54002000 - Postage	7,677	9,268	1,591	17.17%	53,780
54002500 - Filing Fees / Permits	176	125	(51)	(41.05%)	514
Total Other Operating Expense	24,732	41,489	16,757	40.39%	182,251

**Third Laguna Hills Mutual
Operating Statement
3/31/2023**
THIRD LAGUNA HILLS MUTUAL

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Insurance					
54401000 - Hazard & Liability Insurance	218,788	242,633	23,844	9.83%	970,532
54401500 - D&O Liability	14,695	23,962	9,268	38.68%	95,850
54402000 - Property Insurance	1,959,909	1,962,486	2,577	0.13%	7,849,953
54403000 - General Liability Insurance	1,956	1,768	(188)	(10.65%)	7,072
Total Insurance	2,195,349	2,230,849	35,500	1.59%	8,923,407
Uncollectible Accounts					
54602000 - Bad Debt Expense	(8,834)	16,248	25,082	154.37%	65,000
Total Uncollectible Accounts	(8,834)	16,248	25,082	154.37%	65,000
Depreciation and Amortization					
55001000 - Depreciation And Amortization	26,232	26,232	0	0.00%	104,928
Total Depreciation and Amortization	26,232	26,232	0	0.00%	104,928
Net Allocation to Mutuals					
54602500 - Allocated Expenses	285,159	351,030	65,870	18.76%	1,412,025
Total Net Allocation to Mutuals	285,159	351,030	65,870	18.76%	1,412,025
Total Expenses	8,626,815	10,300,936	1,674,121	16.25%	42,861,467
Excess of Revenues Over Expenses	\$2,455,299	\$669,133	\$1,786,165	266.94%	\$1,033,589

**Third Laguna Hills Mutual
Balance Sheet - Preliminary
3/31/2023**

		<u>Current Month End</u>	<u>Prior Year December 31</u>
	Assets		
1	Cash and cash equivalents	\$4,062,700	\$862,027
2	Non-discretionary investments	4,428,581	4,990,008
3	Discretionary investments	25,488,820	25,182,483
4	Receivable/(Payable) from mutuals	1,468,826	1,346,302
5	Accounts receivable and interest receivable	32,798	272,271
6	Prepaid expenses and deposits	1,598,904	3,332,534
7	Property and equipment	141,239	141,239
8	Accumulated depreciation property and equipment	(141,239)	(141,239)
9	Beneficial interest in GRF of Laguna Hills Trust	4,923,979	4,950,211
10	Non-controlling interest in GRF	42,272,100	42,272,100
11	Total Assets	<u>\$84,276,710</u>	<u>\$83,207,936</u>
	Liabilities and Fund Balances		
	Liabilities:		
12	Accounts payable and accrued expenses	\$1,430,851	\$2,885,835
13	Accrued compensation and related costs	598,365	598,365
14	Deferred income	720,104	651,645
15	Income tax payable	(31,029)	(31,029)
16	Total liabilities	<u>\$2,718,291</u>	<u>\$4,104,816</u>
	Fund balances:		
17	Fund balance prior years	79,103,120	74,108,394
18	Change in fund balance - current year	2,455,299	4,994,727
19	Net fund balances	<u>81,558,419</u>	<u>79,103,120</u>
20	Total fund balances	<u>81,558,419</u>	<u>79,103,120</u>
21	Total Liabilities and Fund Balances	<u>\$84,276,710</u>	<u>\$83,207,936</u>

**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
3/31/2023**

		Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Assets									
1	Cash and cash equivalents	\$1,232,300	\$760,084	\$474,280	\$1,632	\$45,487	\$108,737	\$1,440,179	\$4,062,700
2	Non-discretionary investments			338,492	57,756	12,510	3,574,063	445,760	4,428,581
3	Discretionary investments		19,956,616	1,939,917	266,442	71,927	2,710,219	543,698	25,488,820
4	Receivable/(Payable) from mutuals	1,468,826							1,468,826
5	Receivable/(Payable) from operating fund	(855,365)	(582,836)					1,438,201	
6	Accounts receivable and interest receivable	32,798							32,798
7	Prepaid expenses and deposits	1,598,904							1,598,904
8	Property and equipment	141,239							141,239
9	Accumulated depreciation property and equipment	(141,239)							(141,239)
10	Beneficial interest in GRF of Laguna Hills Trust	4,923,979							4,923,979
11	Non-controlling interest in GRF	42,272,100							42,272,100
12	Total Assets	<u>\$50,673,544</u>	<u>\$20,133,865</u>	<u>\$2,752,689</u>	<u>\$325,830</u>	<u>\$129,924</u>	<u>\$6,393,019</u>	<u>\$3,867,839</u>	<u>\$84,276,710</u>
Liabilities and Fund Balances									
Liabilities:									
13	Accounts payable and accrued expenses	\$876,553	\$405,925				\$148,373		\$1,430,851
14	Accrued compensation and related costs	598,365							598,365
15	Deferred income	720,104							720,104
16	Income tax payable	(31,029)							(31,029)
17	Total liabilities	<u>\$2,163,993</u>	<u>\$405,925</u>				<u>\$148,373</u>		<u>\$2,718,291</u>
Fund balances:									
18	Fund balance prior years	47,657,797	18,219,267	2,647,544	333,625	111,427	6,278,965	3,854,496	79,103,120
19	Change in fund balance - current year	851,754	1,508,673	105,145	(7,795)	18,498	(34,319)	13,343	2,455,299
20	Net fund balances	<u>48,509,551</u>	<u>19,727,940</u>	<u>2,752,689</u>	<u>325,830</u>	<u>129,924</u>	<u>6,244,646</u>	<u>3,867,839</u>	<u>81,558,419</u>
21	Total fund balances	<u>48,509,551</u>	<u>19,727,940</u>	<u>2,752,689</u>	<u>325,830</u>	<u>129,924</u>	<u>6,244,646</u>	<u>3,867,839</u>	<u>81,558,419</u>
22	Total Liabilities and Fund Balances	<u>\$50,673,544</u>	<u>\$20,133,865</u>	<u>\$2,752,689</u>	<u>\$325,830</u>	<u>\$129,924</u>	<u>\$6,393,019</u>	<u>\$3,867,839</u>	<u>\$84,276,710</u>

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
3/31/2023**

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Revenues:								
Assessments:								
1 Operating	\$7,164,194							\$7,164,194
2 Additions to restricted funds		2,819,124	91,530	36,612	23,288	224,432		3,194,985
3 Total assessments	7,164,194	2,819,124	91,530	36,612	23,288	224,432		10,359,179
Non-assessment revenues:								
4 Fees and charges for services to residents	342,404							342,404
5 Laundry	57,058							57,058
6 Interest income		113,675	13,615	2,572	505	34,943	13,343	178,652
7 Miscellaneous	144,975	(154)						144,821
8 Total non-assessment revenue	544,437	113,521	13,615	2,572	505	34,943	13,343	722,935
9 Total revenue	7,708,631	2,932,645	105,145	39,184	23,792	259,375	13,343	11,082,114
Expenses:								
10 Employee compensation and related	2,427,721	696,481		6,958	4,686	9,200		3,145,044
11 Materials and supplies	205,240	103,366		39,307	223	538		348,675
12 Utilities and telephone	1,269,497	1,054			3	34		1,270,588
13 Legal fees	90,361							90,361
14 Professional fees	12,038							12,038
15 Equipment rental	1,508	3,073			10	82		4,674
16 Outside services	296,090	577,026			1	283,376		1,156,493
17 Repairs and maintenance	75,759	529			2	13		76,303
18 Other Operating Expense	20,389	4,214		42	28	59		24,732
19 Insurance	2,195,349							2,195,349
20 Uncollectible Accounts	(8,834)							(8,834)
21 Depreciation and amortization	26,232							26,232
22 Net allocations to mutuals	245,526	38,228		672	342	391		285,159
23 Total expenses	6,856,876	1,423,972		46,979	5,294	293,694		8,626,815
24 Excess (deficit) of revenues over expenses	\$851,754	\$1,508,673	\$105,145	(\$7,795)	\$18,498	(\$34,319)	\$13,343	\$2,455,299
25 Excluding unrealized gain/(loss) and depreciation	\$877,986	\$1,508,673	\$105,145	(\$7,795)	\$18,498	(\$34,319)	\$13,343	\$2,481,531